

### Nevada US-95 I-80 FUTURES Economic Crossroads of Northern Nevada

## Welcome to Humboldt & Pershing Counties' Annual Economic Outlook

OCTOBER 28, 2021 AT THE BOYS & GIRLS CLUB OF WINNEMUCCA 1973 WHITWORTH WAY, WINNEMUCCA, NV 89445 • 8:00 A.M. NETWORK/BREAKFAST 8:30 A.M. - 12:30 P.M. SPEAKERS & EXHIBITORS

### 2021: Winnemucca Futures becomes Nevada US-95 I-80 Futures

Formerly known as Winnemucca Futures, the name change reflects our expanded regional approach that lines up with the formation of Nevada 95-80 RDA, a new regional development authority authorized through the Governor's Office of Economic Development that serves the counties of Pershing and Humboldt, and the cities of Lovelock and Winnemucca. We are committed to delivering the economic information and outlook that our communities along Interstate 80 in Northern Nevada have come to rely upon.

Nevada US-95 I-80 Futures presents this annual economic outlook for the Pershing/Humboldt County region. Speakers representing our leading businesses will share up-to-the minute information, trends, expansions, and their company's outlook and growth for the upcoming year.

In addition to our speakers quick updates, this year we have two keynote speakers: Ralph Runge of West Coast Salmon Nevada and Alexi Zawadzki, CEO of Lithium Nevada. These billion-dollar projects, slated to break ground early 2022, bring incredible jobs and supply chain opportunities to our region.

Nevada US-95 I-80 Futures encourages community growth, shares business intelligence, and busts many of the myths about rural economic development.

Hosted by:

NE VADA

Pershing County

Nevada US-95 I-80

Regional Development Authority

### **Our Sponsors / Exhibitors**



Nevada Gold Mines is the single largest gold-producing complex in the world. It was formed in 2019 as a joint venture between Barrick Gold Corporation (61.5%) and Newmont Goldcorp (38.5%) through the combination of their significant assets across Nevada. This massive mining operation comprised of mines along with associated infrastructure and processing facilities produced 2.1 million ounces of gold in 2020. nevadagoldmines.com



Lithium Nevada Corp. (LNC) is a wholly owned subsidiary of Lithium Americas Corp. LNC **Lithium**Nevada is developing the largest known lithium resource in the United States at the Thacker Pass project in Humboldt County. Construction is expected to begin in 2022. Iithiumamericas.com



West Coast Salmon Nevada is an agtech aquaculture company that will construct and operate a bio-secure Recirculating Aquaculture System (RAS) facility in Pershing County. 99.9% of water in the RAS system is filtered, disinfected and recycled. The three-phase project plans to break ground in 2022, eventually producing 60,000 MT of Atlantic Salmon annually. The company will offer quality, high-paying jobs with local staffing starting Q3/2022.



The Rochester mine is an open pit, heap leach silver-gold operation, located near Lovelock COEUR MINING in Pershing County, Nevada. The mine consists of the main Rochester deposit and the adjacent Nevada Packard deposit southwest of the Rochester mine. coeurrochester.com



NV Energy's Economic Development Team is your resource for relocation, expansion and development coordination. We can assist with: Energy information, discovery packages, power availability, and other intelligence needed to support economic development efforts. We work strategically with businesses, site selectors, real estate brokers/developers and economic development agencies to facilitate business location and expansion within Nevada. Learn more at nvenergy.com



SSR Mining Inc. is a leading, free cash flow focused intermediate gold company with four producing assets located in the USA, Turkey, Canada, and Argentina inclduign the Marigold mine in Nevada. This is combined with a global pipeline of high-quality development and exploration assets in the USA, Turkey, Mexico, Peru, and Canada. SSR Mining Inc. is listed under the ticker symbol SSRM on the NASDAQ Capital Markets and the Toronto Stock Exchange, and SSR on the Australian Stock Exchange. ssrmining.com



The Nevada Builders Alliance is the largest state-wide professional organization representing the construction industry and all affiliated sectors. Our mission is to create a positive business environment for our member companies and communities. We work every day to build a better, stronger Nevada. Learn more at nevadabuilders.org



Southwest Gas Corporation was founded in 1931 and is a subsidiary of Southwest Gas Holdings Inc., In 1963, the completion of a 250-mile pipeline into Northern Nevada allowed Southwest Gas to expand service to 16 communities, from Elko to South Lake Tahoe. We provide natural gas service to more than 2 million customers in Arizona, Nevada and portions of California. swgas.com



With manufacturing in Nevada and Texas, Cyanco is the world's leading producer of sodium cyanide. The company supplies precious metal mines throughout the Americas and Africa and provides technical services, training, laboratory support, and technology solutions to improve mine performance. Learn more at cvanco.com



ConEdison Development develops, owns and operates renewable and energy infrastructure assets throughout the continental United States. It is part of the ConEdison Clean Energy Businesses which is one of the largest owners and operators of solar assets in North America. It recently completed the Battle Mountain Solar and Battery Storage Project located in Humboldt County, NV. conedceb.com



At Century 21 Sonoma Realty we want to help you find the communities and properties which suit you best We believe in an open dialogue with our clients and recognize the importance of taking the time to make sure we understand your goals and adopting them as our own. By attracting only top-notch real estate professionals allows us to maintain this high s tandard. sonomarealtv.c21.com



West Coast Salmon Nevada, LP

Nevada Governor's Office of ECONOMIC DEVELOPMENT

Created during the 2011 session of the Nevada Legislature, the Governor's Office of Economic Development is the result of a collaborative effort between the Nevada Legislature and the Governor's Office to restructure economic development in the state. GOED's role is to promote a robust, diversified and prosperous economy in Nevada, to stimulate business expansion and retention, encourage entrepreneurial enterprise, attract new businesses and facilitate community development. Learn more at diversifynevada.com



Manpower of Northern Nevada has deep roots and local ties to our urban and rural communities. We have eight branches serving Northern Nevada with the ability to offer Temporary, Temp to Perm, direct hire, pay rolling, skilled and unskilled labor to the following industries - mining, technical, professional, production, trades, logistics, warehousing and contact centers.



Grandstaff Electric is a Commercial and Industrial Electrical Contractor offering Construction Management, Design Build, Medium/High Voltage Services, Underground Utility Construction, and all phases of Electrical Installation. Our Team of licensed Electricians are OSHA and MSHA trained with customer satisfaction and safety our Number 1 goal. Grandstaffelectric.com



Verus is an engineering and technical services firm specializing in industrial automation, controls, SCADA systems, and business process engineering and consulting. As a platformindependent control systems integrator, Verus thinks outside the technology, keeping the focus on your operational needs - whether you need help developing project functional requirements or complete design and supply of the control system. verusaec.com



Great Basin Industrial delivers turnkey industrial fabrication, construction, commissioning maintenance, shutdown, and oilfield services. Our seasoned management team brings 300+ years of experience and top-level craftsmen to endure your project is a success. Greatbasinindustrial.com



Nevada Rural Housing Authority's mission to promote, provide and finance affordable housing opportunities for rural Nevadans is accomplished through homeownership programs, rental services, community development initiatives, and weatherization. We serve Nevada's 15 rural counties and rural portions of Clark and Washoe Counties. NVRural.org



At Civeo, our open lodges and villages are strategically located in the heart of key resource plays across Canada, Australia, and the US. Operating in a similar manner to a hotel, our properties serve multiple clients and projects operating within a common region. Our approach is simple. We focus on your people so you can focus on your core business. *civeo.com* 



The American Recovery Plan (ARP) brings an unprecedented investment into Nevada from the federal government. The State will receive at least \$6.7 billion in aid through a variety of programs to address the social, economic, community health and other effects of COVID-19. Nevada Recovers is your tool to share how the State should invest this money to make sure that every Nevadan has an equitable recovery and that the State comes back stronger than ever. Complete the survey at nevadarecovers.com



i-80 Gold Corp is a well-financed gold producer and developer holding an impressive portfolio of advanced-stage gold projects in the State of Nevada. The Company's primary goal is to build a self-sustaining, multi-asset, mining company with a peer-best growth platform by employing a methodical, capital disciplined and staged approach to minimize risk while also assessing and monitoring for accretive growth opportunities. i80gold.com



Nevada Outdoor School (NOS) (nonprofit) inspires exploration of the natural world, responsible stewardship of habitat and dedication to community. They provide outdoor education for youth: summer camps, field trips, skills and safety trainings, and naturebased classes. For adults and families, NOS provides community hikes, overnight camps and Outdoor Ethics education. NOS manages an AmeriCorps Nevada grant, placing up to 30 members at 8 nonprofit host sites across rural northern Nevada. nevadaoutdoorschool,org.



Winnemucca Farms is an integrated livestock and potato farm north of Winnemucca on Highway 95. Water Asset Management owns the farm and brings a wealth of water resource development experience to Northern Nevada.



Since 1992 RNDC, Rural Nevada Development Corporation, has been making a difference in the lives of others. We provide assistance and financing opportunities to small businesses and healthy, safe, affordable housing to people in Nevada.



For more than 30 years, the name Braemar has been synonymous with unmatched quality and breathtaking homes in Northeastern Nevada. Now, these same hallmarks are available in Winnemucca through Humboldt Homes. Featuring all the things families have loved about Braemar homes, with a few new twists, Humboldt Homes is the builder to help make your new dream home in Winnemucca a reality. http://homesbybraemar.com/humboldt-homes/



JOIN Inc. is a 501(c)(3) community benefit organization dedicated to addressing workforce needs in urban and rural communities across Northern Nevada, JOIN's vision is to help break the cycle of poverty for all Nevadans and promote equitable economic prosperity throughout our region. www.ioin.org



It's all about service at Academy Mortgage, a direct lender. We have met the needs of homebuyers across the U. S. since 1988. Our offices complete the entire loan process in-house: loan processing, underwriting, closings, and funding are handled locally. We have a proven track record of closing loans quickly and efficiently! alicia.chaves@academymortgage.com

### We Appreciate:

Winnemucca Jr. High Warrior Films crew: You will see them filming Panels & Speakers. Their work will be uploaded to nevada95-80rda.com after the event.

Panel Speakers Official Timer: Paul Gardner, KWNA, Elko Broadcasting Co. Paul will bring his traffic light (green, yellow, red) to help keep us all on time.

### **Our Schedule**

8:00	Event Opens	
8:30	Introduction	
	Moderator: Harold Gudmundsen	
	Humboldt Development Authority	
8:35	Keynote Speaker	
	Ralph Runge	
	Vice President of Engineering & Construction Management	
	West Coast Salmon Nevada LP.	
9:05	Pershing County/City of Lovelock Update	
	Mayor Mike Giles	
	City of Lovelock <b>Heidi Lusby-Angvick</b> , Co-Director,	
	Nevada US-95/I-80 Regional Development Authority	
	Director, Pershing County Economic Development Authority	
9:25	Area Business Updates	
0.20	Thomas Adams, Founder/President	
	Seven Troughs Distilling	
	Frankie Graham, Sr. Community Relations Specialist	
	Coeur Rochester	
	Aaron West, CEO	
	Nevada Builders Alliance	
	Amber Bixby, Territory Director  Manpower	
9:55	Networking Break/Food	
10:20	Area Business Updates	
	Paul Wilmot, General Manager of Turquoise Ridge Nevada Gold Mines	
	Justin Manganaro, SVP of Engineering and Operations	
	Cyanco	
	<b>Don Dwyer</b> , General Manager	
	Marigold Mines	
	Matt Gili, President/C00	
10.15	i-80 Gold Corp	
10:45	Humboldt County/City of Winnemucca Update	
	Dave Mendiola, Humboldt County Manager	
	Jan Morrison, Co-Director, Nevada US-95/I-80 Regional Development Authority	
11:05	Area Business Updates	
11.00	Eric Hull, General Manager	
	Winnemucca Farms	
	J Patrick Gray, PhD	
	Owner/Broker Century 21 Sonoma Realty	
	Board Chairman, Humboldt Development Authority	
	Narinder Mall, President	
	Mall Investments. Inc. McDermitt, NV. Outlook	
	Bob Potts, Deputy Director	
	Governor's Office of Economic Development	
11:30	•	
	Alexi Zawadzki, President of North American Operations	
	Lithium Americas Corporation	
12:00-	12:00-12:30 Networking/Exhibits Remain Open	
12.00 12.00 Notworking/Exhibits Heinalli Open		









### **Welcome to Our Region**

The counties of Pershing and Humboldt in Northern Nevada enjoy a robust economic climate, ease of doing business and rare quality of life that is a perfect match for companies and entrepreneurs seeking access to one of the world's largest mining markets as well as one of the West's emerging high tech and energy hubs — Reno, NV.

Abundant land, friendly communities, forward-looking local governments, and a location at the crossroads of major transportation routes; it is an unbeatable combination.

Along with the traditional businesses of agriculture, ranching, and mineral mining, our communities are rapidly developing supply chain networks, logistical operations, and value-added facilities for our locally-sourced resources.

Bring your company and employees to our diverse region where outdoor recreation is a major quality of life benefit. Virtually unlimited hiking,

camping, wildlife viewing, fishing, dirt biking and ATV trips are right in our communities' backyard. Rodeos, rockhounding, stargazing, wild west history, are fun activities along with boating at the Rye Patch Reservoir or ATVing at Winnemucca Sand Dunes, the largest sand dune field in Nevada.

Our schools have excellent instructors and smaller classes where students receive individual attention. Great Basin College offers four-year degrees along with career and technical certifications. It is substantially supported by local businesses that contribute abundant scholarships for students.

Both counties have uncongested airports, strong infrastructure, and are popular stops along Interstate 80 and US 95. Both counties have Economic Development Professionals to offer site location assistance, business relocation incentives, and work with their city and county governments to make your transition to our region easy. This region is known for great cooperation between the cities and counties. We are proud of it!

### Check out these opportunities, contact us for more!

### Winnemucca Airport Industrial Park

- Sites 2 100+ acres available. Incentives based upon number and quality of new jobs created can greatly reduce the cost of land.
- Former Google Loon facility available for lease:
   7 acres with improvements, 5,000sf building served by fiber.
- Easy access with two I-80 Interchanges

### Lovelock Rail-Served Industrial Park

- Private and City owned parcels available
- UPPR Team Track in park
- Easy access with two I-80 Interchanges





### Pershing County & Humboldt County Info & Stats





We're mining to move the world forward today and for generations to come.







Source: FRED Economic Data fred.stlouisfed.org https://www.nass.usda.gov/

TRANSPORTATION CROSSROADS: I-80, US 95, RAIL



















Source: NevadaReportCard.nv.gov 2020

- \*1. https://www.nass.usda.gov/Publications/AgCensus/2017/Online\_Resources/County\_Profiles/Nevada/cp32027.pdf
- \*2. https://www.nass.usda.gov/Publications/AgCensus/2017/Online\_Resources/County\_Profiles/Nevada/cp32013.pdf



Nevada US-95 I-80 Regional Development Authority

www.nevada95-80rda.com

### **Humboldt County:** Jan Morrison

Jan.Morrison@humboldtcountynv.gov

**Pershing County:** Heidi Lusby-Angvick

pceda@pershingcountynv.gov

### **Our Speakers**

### **KEYNOTE SPEAKERS**



Ralph Runge, Vice President of Engineering & Construction Management West Coast Salmon Nevada LP

Ralph Runge has more than 35 years in the chemical process industry with a wide range of international experience

including operations, business, logistics, and M&A. He has provided project management experience and leadership on major capital projects and business development. Mr. Runge is a chemical engineer from Auburn University with an MBA.



Alexi Zawadzki, President of North American Operations Lithium Americas Corp.

Alexi Zawadzki is a hydrologist with 20 years experience developing mining and energy projects. Following 10 years with an international engineering consultancy, Alexi formed a

renewable energy company that built two hydro-electric facilities. Since 2014, he has focused on the lithium sector. His current work focuses on developing the largest known lithium resource in the United States, the Thacker Pass Project in Humboldt County.

### **BUSINESS UPDATES**



Tom Adams. Founder/President Seven Troughs Distilling

Tom Adams established Seven Troughs Distillery in 2013 in Sparks, NV and the Seven Troughs Speakeasy five years later at The Basement in downtown Reno. Seven Troughs, named

after the Pershing County mining district, employs corn and barley from Nevada growers in its small-batch production. His company recently purchased the Old Mill building in Lovelock with plans for second distillery location. Mr. Adams is also President at KMR Collaborative, a regional geotechnical and materials services firm.



Narinder Mall. President Mall Investments, Inc.

A Winnemucca resident, Narinder focuses attention on developments that help grow small communities. Recent

McDermitt, NV developments include the Conoco, Rodeway Inn, and a Subway. His future focus in McDermitt includes a truck stop, investing in long-term housing rentals, and opening a carwash. He owns and operates several other businesses in Northern Nevada.



### Amber Bixby, Territory Director, Manpower

Amber Bixby relocated to Northern Nevada in 2006 and started at Manpower Northern Nevada in 2013. She is the Territory Director for a region that includes the Winnemucca, Fernley, and Fallon branches. She has extensive experience in

staffing, project management, human resources, and benefits and is on the Board of Directors for the Fernlev Chamber of Commerce. She is a wife and mother of 3 teenagers.



### Don Dwyer, General Manager, Marigold Mines

Don Dwyer joined Marigold in August of 2018 as Mine Manager and was recently promoted to General Manager. Mr. Dwyer has more than 19 years of mining experience through technical and leadership roles in engineering,

operations, and maintenance at both surface and underground operations. He holds a Bachelor of Science degree in Mining Engineering from the University of Missouri-Rolla.



### Matt Gili. President/COO. i-80 Gold

Matt Gili is President/COO of i-80 Gold which operates three mining projects across Nevada, as well as the Lone Tree Autoclave east of Winnemucca. His experience includes previous roles as CTO for Barrick (Toronto), MD of Palabora

Mining (South Africa) and COO of Oyu Tolgoi (Mongolia).



### Frankie Graham, Sr. Community Relations Specialist Coeur Rochester

Frankie Graham is the Senior Community Relations Specialist at Coeur Rochester. She was born and raised in Lovelock and enjoyed her earlier work as a member of the blasting

crew at the Rochester mine. She is an active member of the Nevada Mining Association Education Committee.



J Patrick Gray, PhD Owner/Broker Century 21 Sonoma Realty Board Chairman, Humboldt Development Authority Patrick Gray has supported Humboldt County's economic

development efforts for 25-plus years in a variety of

volunteer roles. His areas of expertise include entrepreneurism, organization and leadership development, talent acquisition, performance management, and employment testing. He and his wife Demarah founded Rehab Services of Nevada, a physical rehabilitation provider, in 1992. Patrick is currently the owner and broker of Century 21 Sonoma Realty with offices in Northern Nevada and Idaho.





### **Our Speakers** (Cont.)



### Eric Hull, General Manager, Winnemucca Farms

Eric Hull is the General Manager of Winnemucca Farms, an integrated livestock and potato farm north of Winnemucca on Highway 95. It is the largest irrigated farm in Nevada with over 22,000 total acres and 14,000 acres under pivot

irrigation. Mr. Hull also represents Water Asset Management.



### Justin Manganaro, Senior Vice President of Engineering and Operations, Cyanco

As Senior Vice President of Engineering and Operations, Justin Manganaro oversees Cyanco's manufacturing operations, as well as manages the company's engineering

capabilities and R&D initiatives. As a chemical engineer, he has worked throughout his career to improve the safety, reliability and efficiency of chemicals and components in support of the mining industry.



### Bob Potts, Deputy Director Governor's Office of Economic Development

Bob Potts is the Deputy Director for the Nevada Governor's Office of Economic Development. Prior to accepting this position, he served for seven years as the agency's Research

Director. Mr. Potts brings to the position over 30 years of experience in data research and analysis. Specializing in data collection and dissemination, economic impact analysis, statistical modeling and survey research, Mr. Potts is considered a leading expert in the business, workforce and economic environments of Nevada.



### Aaron West, CEO, Nevada Builders Alliance

Aaron West has served as CEO of the Nevada Builders Alliance since June 2014. Under his leadership, the organization has grown to become the largest statewide construction industry organization. Mr. West has a diverse

backgroundin residential and commercial development, as both a consultant and a business owner. He currently serves on both the Governor's Workforce Development Board and Commission on Professional Standards in Education.



### Paul Wilmot, General Manager of the Turquoise Ridge Nevada Gold Mines

Paul Wilmot is the General Manager of the Turquoise Ridge mine in Humboldt County owned by Nevada Gold Mines. He has 30 years of mining industry experience. Mr. Wilmot is a

native Nevadan who grew up in the Nevada communities of McGill, Hawthorne, Tonopah, and Spring Creek. He earned a degree in Chemical Engineering from the Mackay School of Mines at the University of Nevada Reno.

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### **COMMUNITY UPDATES**



### Mayor Mike Giles City of Lovelock

The City of Lovelock Mayor acts as the City Manager, managing the operations and administration of the city, including implementation of city policies. Mayor Giles is

currently on the executive board for Nevada Rural Housing Authority, active in League of Cities, and a member of POOL/PACT. Mayor Giles has a diverse background in local politics, and as a businessman and community volunteer.



Heidi Lusby-Angvick,
Co-Director
Nevada US 95-80 Regional Development Authority
Heidi has been the economic development director in

Heidi has been the economic development director in Pershing County since 2011. Through community and

regional collaborative efforts, she has successfully worked to create community capacity through programs that support housing, workforce development, downtown revitalization, and business development. Heidi is currently Vice Chairman of the Western Nevada Development District, serves on Nevada Works and is involved in numerous local organizations.



### Dave Mendiola, Humboldt County Manager

Dave is beginning his eighth year as Humboldt County Manager after 27 in the medical industry with various Fortune 500 companies including Kodak and Siemens.

The County Manager acts as the Chief Administrative Officer responsible for managing the overall operations and administration of the County government reporting directly to the Board of County Commissioners. He is responsible for implementation of County policies, budgeting and utilization of county resources and staff.



### Jan Morrison, Co-Director Humboldt Development Authority, ED Nevada US 95-80 Regional Development Authority

Jan is located in Winnemucca where she supports company relocations, expansions, and business development. Through

community capacity building, particularly in the housing and workforce sectors, she works on bringing quality and well-paying jobs to the region. She also interfaces with numerous state and regional organizations, including serving on boards and committees, to ensure the region's needs and abilities are known and considered.

### MODERATOR



### Harold Gudmundsen,

**Board member Humboldt Development Authority**Harold Gudmundsen retired after more than 30 years'

experience in asset management/procurement in the mining and construction industries. He serves as a board member

on the Humboldt Development Authority and is very active in the local business community.



**Nevada US-95 I-80 FUTURES** Economic Crossroads of Northern Nevada



### Buying local. Training local. Hiring local. Being local.

Nevada Gold Mines is proud to be part of keeping Northern Nevada's communities strong.



www.nevadagoldmines.com





Going beyond the regulatory requirements to protect the environment



Committed to employing locally



Monitoring and studying water resources in the area since 2011



Engaging with the local community for more than 10 years



Aiming to be a carbon neutral project

Involving the community to develop a safe and sustainable project is our priority